

21 EDF farms from France, Belgium and Germany with 10 years of continuous CoP results:

# Running faster to stand still?

**174 cows per farm**



In 2008, these very-long-term EDF farms milked 174 cows per farm on average.

**8,615 kg per cow**

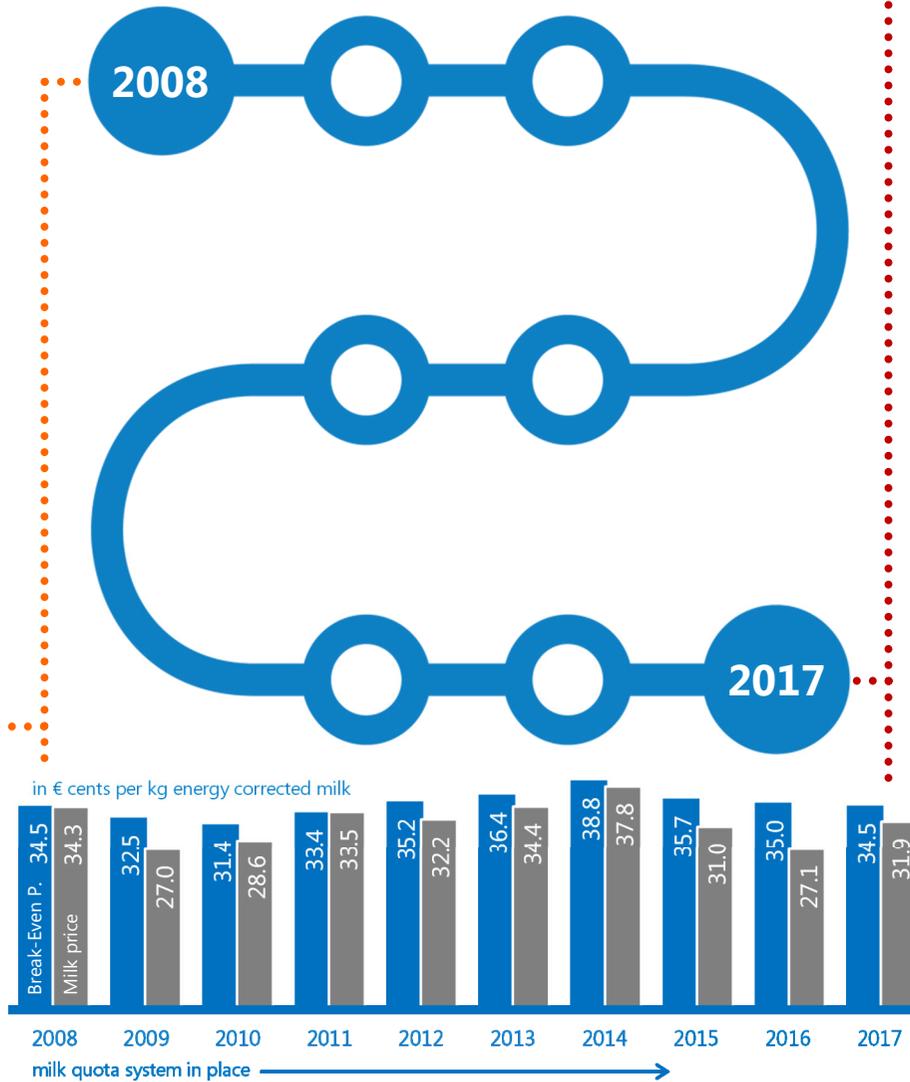


The average milk yield was about 8,615 kg ECM per cow and year.

**34.5 cent for break-even**



In 2008, the total cost (excluding milk quota) was 3.366 € per cow, the cost per kg ECM was 39.7 cents. After deduction of the non-milk returns (5.2 cent), full cost coverage would have been achieved at a milk price of 34.5 cents per kg ECM. The farms have received 34.3 cents per kg ECM for their milk.



After the end of quotas in 2015, increased production contributed to a reduction in costs, which of course was also influenced by the low milk price. Before 2015, however, the costs were high (investments, high prices), so that one can perhaps speak of a *normalisation* of costs rather than a sustainable reduction.

**Again, 34.5 cent for break-even**



In 2017 the total cost per cow is 351 € higher. However, at a total cost of 40.3 cents per kg, this is almost at the 2008 level - thanks to a higher milk production. **Like 10 years ago, full cost coverage would have been achieved at a milk price of 34.5 cent per kg**, this is more than what the farms actually received for their milk (31.9 cents/kg). Growth and intensification – just to stay where you were 10 years ago? Of course, because of the larger amount of milk they produce today, farms have the potential to make more profit... but only if a cost-covering milk price can be achieved.

**226 cows per farm**



In 2017, these long-term EDF farms milk an average of 226 cows per farm.

**9,384 kg per cow**



Milk production is 770 kg ECM per cow higher, with a significant increase since 2015 (+600 kg/cow).

**What was your result 10 years ago? Are you better off today?**